

## **Sales Manager EU (full-time, DACH or Benelux)**

### **What will you do?**

- Develop an outbound sales strategy to target high-worth European customers.
- Acquire new customers in the artificial intelligence, data-science and market research industry
- Lead our German inbound sales team (3 employees)
- Work with product development and marketing to identify opportunities for crowd-sourced services.

### **Your background**

- Minimum of 8+ years of sales experience, selling high-tech products, services or API based products.
- Bachelor in economics or a technology related subject is preferred
- Excellent communication, negotiation and presentation skills
- Experience in selling to large enterprise clients
- Proven hands on sales-experience and account development skills
- Established business networks within territory and or verticals